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SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	05 December 2023	22 December 2024

BDT. in million

Bank Name	Mode of Investment	Sanctioned Amount	Outstanding Amount	Date of Outstanding
Bank Asia Limited	OD	4.00	3.99	23.11.2023
	Fresh TL	2.00	0.506	
	Total	6.00	4.496	

Financial Based on—unaudited financial statements up to 31 December 2022.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

Key Snapshot:

BDT. in million

Particulars	2022	2021
Revenue	157.50	150.71
EBIT	16.45	14.00
Net Profit	16.26	13.85
Total Assets	23.38	22.28
Total Equity	17.40	17.35
Total debt	5.98	4.92
Net Profit Margin (%)	10.3%	9.2%
CCC (Days)	48	42
FFO (In Million)	16.59	14.17

RATING RATIONALE

WCRCL has re-affirmed 'WCRSME3' (pronounced as WASO Credit Rating Small & Medium Enterprise Three) rating under the SME Rating to **Ibrahim & Younus Sheet House & Hardware** (hereinafter referred as "IYSH" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Good business network
- Low levered capital structure
- Good interest coverage position
- Satisfactory banking relationship
- Good mortgage security coverage against loan
- Owned business premises and storage facility

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- No disclosure of financial statements
- Manual accounting system

The rating implies that the enterprise has above average credit quality.

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WCRCL also viewed the enterprise with "Stable" outlook and believes that IYSH will be able to maintain its good fundamentals in the foreseeable future.

This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.

