

INITIAL CREDIT RATING REPORT  
ALHAJJ TRADERS



Ref. no: CRAR -19152/2024

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SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	22 January 2024	21 January 2025

*Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com*

**RATING RATIONALE**

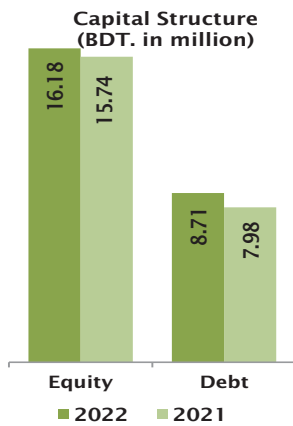
WCRCL has assigned 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to **Alhaji Traders** (hereinafter referred as "AT" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

Key Snapshot:

Particulars	2022	2021
Revenue	55.20	48.00
EBIT	3.90	3.30
Net Profit	3.70	3.12
Total Assets	24.89	23.72
Total Equity	16.18	15.74
Total debt	8.71	7.98
Net Profit Margin (%)	6.7	6.5
CCC (Days)	70	77
ICR (X)	19.70	18.33

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Low levered capital structure
- Comfortable interest coverage position
- Satisfactory banking relationship
- Good mortgage security coverage against loan



However, the above rating has been moderated to some extent due to some factors like:

- No disclosure in the financial statements
- No insurance coverage for the inventory in stock
- Moderate Profitability
- Manual accounting system

The SME rating implies that the enterprise has **above average credit quality**.

WCRCL also viewed the enterprise with "Stable" outlook and believes that AT will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.

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