INITIAL CREDIT RATING REPORT SHEIKH TRADING

Ref. no.: CRAR-17853/2023



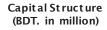
Report Contents:

Particulars	Page
Rating Rationale	1
Entity Profile	2
Business Management	2
Business Analysis	2
Financial Analysis	3
Banking Relationship	4
Risk Factor Analysis	4
Rating Observation	5

Key Snapshot:

BDT. in million

	22		
Particulars	FY23	FY22	
Revenue	49.18	42.77	
EBIT	7.19	6.15	
Net Profit	5.94	5.41	
Total Assets	25.26	23.71	
Total Equity	15.07	19.27	
Total debt	10.18	4.33	
Net Profit Margin (%)	12.1%	12.6%	
CCC (Days)	89	97	
ICR (X)	16.57	n/a	





Analysts: Fatema Tuj Jahura Jhumu jhumu@wasocreditrating.com

Nazrul Islam

nazrul@wasocreditrating.com

SME	Rating Notches	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	23 November 2023	22 November 2024

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has assigned 'WCRSME3' (pronounced as WASO Credit Rating Small & Medium Enterprise Three) rating under the SME Rating to Sheikh Trading (hereinafter referred as "ST" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information upto the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Long business experience of the proprietor in the business
- Good profitability margin
- Low levered capital structure
- Comfortable interest coverage position
- Satisfactory banking relationship
- Good mortgage security coverage against loan

However, the above rating has been moderated to some extent due to some factors like:

- Poor disclosure of financial statements
- Tight liquidity position with long cash conversion cycle
- No insurance coverage for the inventory in stock
- Manual accounting system

The rating implies that the enterprise has above average credit quality. WCRCL also viewed the enterprise with "Stable" outlook and believes that ST will be able to maintain its good fundamentals in the foreseeable future.

This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.