

1<sup>st</sup> SURVEILLANCE CREDIT RATING REPORT  
MOTHER TRADE CENTER



Ref. no.: CRAR-15305/2023

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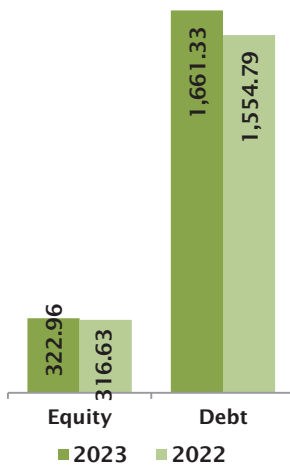
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**Key Snapshot:**

BDT. in million

| Particulars           | 2023    | 2022    |
|-----------------------|---------|---------|
| Revenue               | 1,122.5 | 1,102.2 |
| EBIT                  | 239.84  | 187.83  |
| Net Profit            | 60.75   | 54.82   |
| Total Assets          | 1,984.2 | 1,871.4 |
| Total Equity          | 322.96  | 316.63  |
| Debt                  | 1,661.3 | 1,554.7 |
| Net Profit Margin (%) | 5.4%    | 5.0%    |
| CCC (Days)            | 403     | 319     |
| ICR (X)               | 1.34    | 1.41    |

**Capital Structure (BDT. in million)**



**Analysts:**

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| Bank Loan Rating | Short Term | Outlook | Date of Declaration | Date of Expiration |
|------------------|------------|---------|---------------------|--------------------|
|                  | blr ST 3   | Stable  | 12 December 2023    | 11 December 2024   |

BDT. in million

| Bank Name                      | Mode of Investment | Sanctioned Amount | Outstanding Amount | Bank Loan Rating |
|--------------------------------|--------------------|-------------------|--------------------|------------------|
| EXIM Bank Ltd.<br>(29.11.2023) | Bai-Muajjal        | 500.00            | 518.91             | blr ST 3         |
|                                | Add. Bai-Muajjal   | 600.00            | 626.22             |                  |
|                                | Add. Bai-Muajjal   | 420.00            | 438.27             |                  |
|                                | Add. Bai Muajjal   | 90.00             | 93.91              |                  |

*Financial Based on-Unaudited financial statements up to 30 June 2023.*

*Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com*

**RATING RATIONALE**

WCRCL has reaffirmed ‘blr ST 3’ rating (pronounced as bank loan rating Short Term Three) to Short Term limit of **Mother Trade Center** (hereinafter referred as “MTC” or “The Enterprise”) based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced Proprietress
- Good business network
- Good personal net worth of the Proprietress
- Profitable business performance
- Maintained sound business relation with supplier & buyer
- Comfortable security arrangement against loan
- Satisfactory banking relationship

However, the above rating has been moderated to some extent due to some factors like:

- Management prepared financial statement does not support high level of authentication
- High levered in the capital structure
- Stressed liquidity position with long cash conversion cycle
- Marginal interest coverage position
- Proprietorship concern has low legal obligation as an entity
- No insurance coverage

The short term rating implies that, the company has Average ability to meet short term financial commitments.

WCRCL also viewed the company with Stable outlook and believes that MTC will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor’s equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors of the economy.