# 1st SURVEILLANCE CREDIT RATING REPORT OSMAN HARDWARE STORE



Ref. no.: CRAR-13045/2023

#### Report Contents:

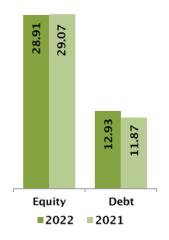
| Particulars                    | Page |
|--------------------------------|------|
| Rating Rationale               | 1    |
| Entity Profile                 | 2    |
| Business Management            | 2    |
| Business Analysis              | 2    |
| Financial Position<br>Analysis | 3    |
| Banking Relationship           | 4    |
| Risk Factor Analysis           | 4    |
| Rating Observation             | 5    |

### **Key Snapshot:**

BDT. in million

|                          | וויווווווווווווווווווווווווווווווווווו |       |  |
|--------------------------|--|-------|--|
| Particulars              | 2022                                   | 2021  |  |
| Revenue                  | 51.53                                  | 44.81 |  |
| EBIT                     | 5.61                                   | 4.79  |  |
| Net Profit               | 4.29                                   | 3.58  |  |
| Total Assets             | 41.84                                  | 40.94 |  |
| Total Equity             | 28.91                                  | 29.07 |  |
| Total debt               | 12.93                                  | 11.87 |  |
| Net Profit<br>Margin (%) | 8.3%                                   | 8.0%  |  |
| CCC (Days)               | 185                                    | 203   |  |
| ICR (X)                  | 4.24                                   | 3.97  |  |
|                          |  |       |  |

## Capital Structure (BDT. in million)



### Analysts:

Nazrul Islam nazrul@wasocreditrating.com

Monira Islam monira@wasocreditrating.com

| SME<br>Rating | Rating Notches | Outlook | Date of Declaration | Date of Expiration |
|---------------|----------------|---------|---------------------|--------------------|
|               | WCRSME3        | Stable  | 10 October 2023     | 09 October 2024    |

Financial Based on-unaudited financial statements up to 31 December 2022.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

### RATING RATIONALE

WCRCL has reaffirmed 'WCRSME3' (pronounced as WASO Credit Rating Small & Medium Enterprise Three) rating under the SME Rating to Osman Hardware Store (hereinafter referred as "OHS" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Satisfactory banking relationship
- Good mortgage security coverage against loan
- Good interest coverage position
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- Poor disclosure of financial statements
- Manual accounting system

The rating implies that the enterprise has above average credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that OHS will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.