INITIAL CREDIT RATING REPORT TALHA & NABIL ENTERPISE



Ref. no.: FR/2023/032819

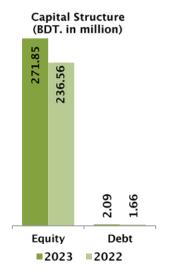
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Key Snapshot:

BDT. in million

Particulars	FY23	FY22
Revenue	205.73	170.76
EBIT	18.29	12.73
Net Profit	18.29	12.72
Total Assets	273.94	238.22
Total Equity	271.85	236.56
Debt	2.09	1.66
Net Profit Margin (%)	8.9	7.4
CCC (Days)	284	301
FFO	18.29	12.72



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SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	08 August 2023	07 August 2024

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has assigned 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to Talha & Nabil Enterprise (hereinafter referred as "TNE" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Long business experiences of the proprietor in the business
- Good business network
- Maintained sound business relation with supplier & buyer
- Owned business premises and storage facility
- Low levered capital structure
- Comfortable interest coverage position

However, the above rating has been moderated to some extent due to some factors like:

- Low disclosure in the financial statements
- Small scale in the business
- Tight liquidity position considering long cash conversion cycle
- Low interest coverage ratio
- No insurance coverage for the inventory in stock
- Manual accounting system

The SME rating implies that the enterprise is adjudged to above average credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that TNE will be able to maintain its good fundamentals in the foreseeable future.

This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.