2nd SURVEILLANCE CREDIT RATING REPORT SONALI FASAL



Ref. no.: FR/2023/33533

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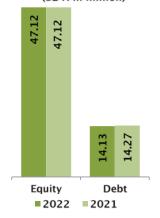
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Key Snapshot:

BDT. in million

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|--------------------------|-------------------|--------|--|
| Particulars | 2022 | 2021 | |
| Revenue | 328.09 | 300.00 | |
| EBIT | 40.33 | 36.70 | |
| Net Profit | 38.47 | 34.84 | |
| Total Assets | 60.94 | 61.39 | |
| Total Equity | 47.12 | 47.12 | |
| Total debt | 14.13 | 14.27 | |
| Net Profit Margin (%) | 11.7 | 11.6 | |
| CCC (Days) | 52 | 37 | |
| ICR (X) | 28.30 | 25.75 | |
| | | | |

Capital Structure (BDT. in million)



Analysts:

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| б | Rating Notch | Outlook | Date of Declaration | Date of Expiration |
|---------------|--------------|---------|---------------------|--------------------|
| SME Rating | WCRSME3 | Stable | 12 September 2023 | 11 September 2024 |

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

| Bank Name | Mode of Investment | Sanctioned Amount | Outstanding Amount | Date of Outstanding |
|----------------------------------|-------------------------|----------------------|-----------------------|------------------------|
| Al-Arafah Islami Bank Limited | Bai Muajjal Stimulus | 27.00 | 20.57 0.13 | 28.08.2023 |
| Lilliteu | Stimulus | 8.00 | 0.13 | |

RATING RATIONALE

WCRCL has reaffirmed 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to **Sonali Fasal** (hereinafter referred as "SF" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Satisfactory banking relationship
- Good business network
- Good interest coverage position
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- Low disclosure of financial statements
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise has above average credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that SF will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.