1ST SURVEILLANCE CREDIT RATING REPORT SOFOR ALI MEMBER AND CO.

Ref. no.: FR/2023/033277



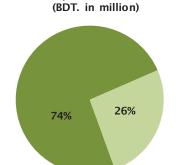
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Key Snapshot:

BDT. in million

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Particulars	2023	2022	
Revenue	37.42	32.54	
EBIT	4.64	3.97	
Net Profit	3.84	3.20	
Total Assets	26.75	24.52	
Total Equity	19.80	18.15	
Total debt	6.95	6.37	
Net Profit Margin (%)	10.3%	9.8%	
CCC (Days)	136	140	
ICR (X)	12.52	11.78	



Capital Structure

■ Equity ■ Debt

Analysts:

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SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	30 August 2023	29 August 2024

WCRSME3 rating is equivalent to Bangladesh Bank SME rating scale of SME3 under BRPD circular number BRPD(BIC)661/14B(P)/2014/2093

Financial Based on-Unaudited financial statements up to 30th June 2023.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has reaffirmed 'WCRSME3' (pronounced as WASO Credit Rating Small & Medium Enterprise Three) rating under the SME Rating to Sofar Ali Member and Co. (hereinafter referred as "SAM&C" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Good business network
- Good interest coverage position
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- No insurance coverage
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise is adjudged to **Above average** credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that SAM&C will be able to maintain its good fundamentals in the foreseeable future.

This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.