2nd SURVEILLANCE CREDIT RATING REPORT SOBORNO TRADING



Ref. no.: FR/2023/033879

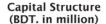
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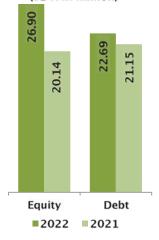
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Key Snapshot:

BDT. in million

| Particulars | 2022 | 2021 | |
|--------------------------|-------|-------|--|
| Revenue | 55.72 | 55.72 | |
| EBIT | 4.11 | 3.40 | |
| Net Profit | 2.99 | 2.28 | |
| Total Assets | 49.59 | 41.29 | |
| Total Equity | 26.90 | 20.14 | |
| Debt | 22.69 | 21.15 | |
| Net Profit Margin (%) | 5.4% | 4.1% | |
| CCC (Days) | 94 | 85 | |
| ICR (X) | 4.10 | 3.40 | |
| | | | |





Analysts:

Maharan Nasrin maharan@wasocreditrating.com

Monira Islam monira@wasocreditrating.com

| g | Rating Notch | Outlook | Date of Declaration | Date of Expiration |
|---------------|--------------|---------|---------------------|--------------------|
| SME Rating | WCRSME3 | Stable | 26 September 2023 | 10 October 2024 |

Financial Based on-Management prepared financial statement as on 31st December 2021.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has reaffirmed 'WCRSME3' (pronounced as WASO Credit Rating Small & Medium Enterprise Three) rating under the SME Rating to Soborno Trading (hereinafter referred as "ST" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up—to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Good business network
- Long business experiences of The Proprietor
- Have an distributorship license of Unilever Bangladesh Limited
- Comfortable security arrangement
- Good interest coverage position

However, the above rating has been moderated to some extent due to some factors like:

- Moderate levered capital structure
- Low management information system (MIS) and Manual accounting system
- No insurance coverage for the inventory in stock
- No disclosure in the financial statements

The SME rating implies that the enterprise is adjudged to above average credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that ST will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.