# INITIAL CREDIT RATING REPORT QAIUM AND NAIUM ENTERPRISE Ref. no.: FR/2023/34000

WCRCL

#### **Report Contents:**

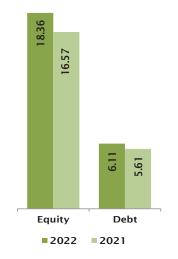
| Particulars                    | Page |
|--------------------------------|------|
| Rating Rationale               | 1    |
| Entity Profile                 | 2    |
| Business Management            | 2    |
| Market Review                  | 2    |
| Business Analysis              | 3    |
| Financial Position<br>Analysis | 3    |
| Banking Relationship           | 4    |
| Risk Factor Analysis           | 5    |
| Rating Observation             | 5    |

## **Key Snapshot:**

BDT. in million

| Particulars              | 2022  | 2021  |
|--------------------------|-------|-------|
| Revenue                  | 23.00 | 20.00 |
| EBIT                     | 2.10  | 1.75  |
| Net Profit               | 1.77  | 1.44  |
| Total Assets             | 24.48 | 22.18 |
| Total Equity             | 18.36 | 16.57 |
| Total debt               | 6.11  | 5.61  |
| Net Profit<br>Margin (%) | 7.7   | 7.2   |
| CCC (Days)               | 154   | 142   |
| ICR (X)                  | 7.13  | 6.54  |
|                          |       |       |

Capital Structure (BDT. in million)



### **Analysts:**

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| SME<br>Rating | Rating Notch | Outlook | Date of Declaration | Date of Expiration |
|---------------|--------------|---------|---------------------|--------------------|
|               | WCRSME3      | Stable  | 03 October 2023     | 02 October 2024    |

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

## **RATING RATIONALE**

WCRCL has assigned 'WCRSME3' (pronounced as WASO Credit Rating Small And Medium Enterprise Three) rating under the SME Rating to Qaium & Naium Enterprise (hereinafter referred as "QNE" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Owned business premises and storage facility
- Low levered capital structure
- Satisfactory banking relationship
- Good mortgage security coverage against loan

However, the above rating has been moderated to some extent due to some factors like:

- Low disclosure in the financial statements.
- Tight liquidity position considering long cash conversion cycle
- No insurance coverage for the inventory in stock
- Manual accounting system

The SME rating implies that the enterprise is adjudged to above average credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that QNE will be able to maintain its good fundamentals in the foreseeable future.

This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and changes in any macro and micro factors in the economy.