INITIAL CREDIT RATING REPORT HABIB ENTERPRISE

Ref. no.: CRAR-18368/2023



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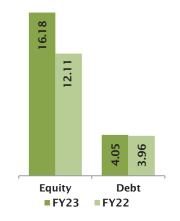
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Key Snapshot:

BDT. in million

Particulars	FY23	FY22
Revenue	24.03	22.03
EBIT	4.96	4.26
Net Profit	4.57	3.82
Total Assets	20.23	16.07
Total Equity	16.18	12.11
Debt	4.05	3.96
Net Profit Margin (%)	19.0	17.3
CCC (Days)	275	277
ICR (X)	12.88	9.78

Capital Structure (BDT. in million)



Analysts:

Md. Rifat Ahmed rifat@wasocreditrating.com

Md. Sazedul Islam sazedul@wasocreditrating.com

SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	21 November 2023	20 November 2024

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has assigned 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to Habib Enterprise (hereinafter referred as "HE" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Long business experiences of the proprietor in the business
- Maintained sound business relation with supplier & buyer
- Low levered capital structure
- Comfortable interest coverage position
- Satisfactory banking relationship

However, the above rating has been moderated to some extent due to some factors like:

- Low disclosure in the financial statements
- Tight liquidity position considering long cash conversion cycle
- No insurance coverage for the inventory in stock
- Manual accounting system

The SME rating implies that the enterprise has above average credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that HE will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.