1st Surveillance Credit Rating Report FALU RAM DAS AND SONS

U RAM DAS AND SONS Ref. no.: FR/2023/34128



Report Contents:

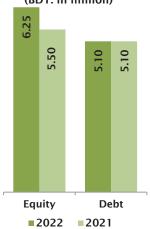
Particulars	Page
Rating Rationale	1
Entity Profile	2
Business Management	2
Market Review	2
Business Analysis	3
Financial Position Analysis	3
Banking Relationship	4
Risk Factor Analysis	5
Rating Observation	5

Key Snapshot:

BDT. in million

	DD 11.111 11111110		
Particulars	2022	2021	
Revenue	38.00	28.00	
EBIT	2.25	1.28	
Net Profit	1.85	0.86	
Total Assets	11.35	10.60	
Total Equity	6.25	5.50	
Total debt	5.10	5.10	
Net Profit Margin (%)	4.9%	3.1%	
CCC (Days)	2	2	
ICR (X)	5.63	3.08	





Analysts:

Sazedul Islam sazedul@wasocreditrating.com

Ummay Fatema fatema@wasocreditrating.com

SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	26 September 2023	25 September 2024

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has reaffirmed 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to Falu Ram Das And Sons (hereinafter referred as "FRDAS" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Satisfactory banking relationship
- Good mortgage security coverage against loan
- Good business network
- Regular loan repayment history
- Long experience track of the proprietor
- Liquidity position was good evident by short cash conversion cycle
- Good interest coverage position
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Rented business premises and storage facility
- Low disclosure of financial statements
- Low management information system (MIS) and Manual accounting system
- No Transport Facility

The SME rating implies that the enterprise has above average credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that **FRDAS** will be able to maintain its good fundamentals in the foreseeable future.

This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.