1st Surveillance Credit rating report ASHA TRADING



Ref. no.: CRAR/14108/2023

Report Contents:

Particulars	Page	
Rating Rationale	1	
Entity Profile	2	
Business Management	2	
Business Analysis	3	
Financial Position Analysis	3	
Banking Relationship	4	
Risk Factor Analysis	5	
Rating Observation	5	

Key Snapshot:

BDT. in million

Particulars	2021	2022
Revenue	40.00	68.60
EBIT	2.22	3.35
Net Profit	1.49	2.62
Total Assets	22.60	23.30
Total Equity	11.60	16.49
Total debt	11.00	6.80
Net Profit Margin (%)	3.7%	3.83
CCC (Days)	159.00	95
ICR (X)	3.08	5.26

SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	17 October 2023	16 October 2024

Financial Based on-Unaudited financial statements up to 31 December 2022, 2021.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has reaffirmed 'WCRSME3' (pronounced as WASO Credit Rating Small and medium Enterprise Three) rating under the SME Rating to Asha Trading (hereinafter referred as "AT" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up—to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Satisfactory banking relationship
- Good business network
- Good interest coverage position
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

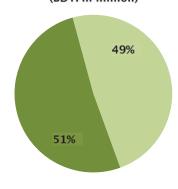
- Tight liquidity position with long cash conversion cycle
- No insurance coverage
- Low disclosure of financial statements
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise has adjudged to above average level of credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that "AT" will be able to maintain its good fundamentals in the foreseeable future.

This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.

Capital Structure (BDT. in million)



■Equity ■Debt

Analysts:

Monira Islam monira@wasocreditrating.com

Maharan Nasrin maharan@wasocreditrating.com