

3rd SURVEILLANCE CREDIT RATING REPORT LALIN TRADERS



Ref. no.: FR/2023/32835

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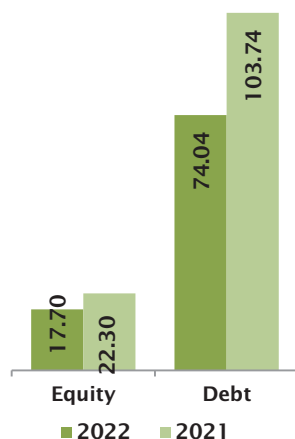
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Key Snapshot:

BDT. in million

Particulars	2022	2021
Revenue	215.29	249.69
EBIT	37.64	45.16
Net Profit	35.39	44.50
Total Assets	91.74	125.95
Total Equity	17.70	22.30
Total debt	74.04	103.74
Net Profit Margin (%)	16.4	17.8
CCC (Days)	4	5
ICR (X)	16.74	68.41

Capital Structure
(BDT. in million)



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SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	08 August 2023	18 September 2024

BDT. in million

Bank Name	Mode of Investment	Sanctioned Amount	Outstanding Amount	Date of Outstanding
Standard Bank Limited	EM	10.00	1.90	06.08.2023
	BG	70.00	-	
	Bai M (WO)	100.00	21.16	
	Bai M (G)	18.00	5.74	

Methodology: SME rating methodology published on the WCRCCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCCL has reaffirmed 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to Lalin Traders (hereinafter referred as "LT" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Owned business premises and storage facility
- Satisfactory banking relationship
- Good mortgage security coverage against loan
- Good business network
- Good interest coverage position
- Good liquidity position with Short cash conversion cycle

However, the above rating has been moderated to some extent due to some factors like:

- Highly levered capital structure
- Low disclosure of financial statements
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise has **above average credit quality**.

WCRCCL also viewed the enterprise with "Stable" outlook and believes that LT will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.