

INITIAL CREDIT RATING REPORT ISMAIL & BROTHERS



Ref. no.: FR/2023/33416

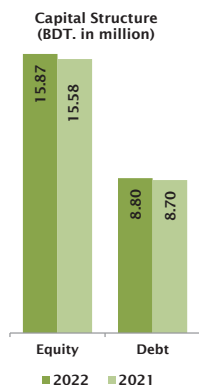
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Key Snapshot:

BDT. in million

Particulars	2022	2021
Revenue	17.54	16.15
EBIT	2.14	1.79
Net Profit	1.73	1.38
Total Assets	24.67	24.28
Total Equity	15.87	15.58
Total debt	8.80	8.70
Net Profit Margin (%)	9.9	8.6
CCC (Days)	149	157
ICR (X)	5.34	4.48



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SME Rating	Rating Notch	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	08 August 2023	07 August 2024

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has assigned 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to **Ismail & Brothers** (hereinafter referred as "IB" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Maintained sound business relation with supplier & buyer
- Good Profitability margin
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Low disclosure in the financial statements
- Small Scale in the business
- Tight liquidity position considering long cash conversion cycle
- Manual accounting system

The SME rating implies that the enterprise has **above average credit quality**.

WCRCL also viewed the enterprise with "Stable" outlook and believes that IB will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.