

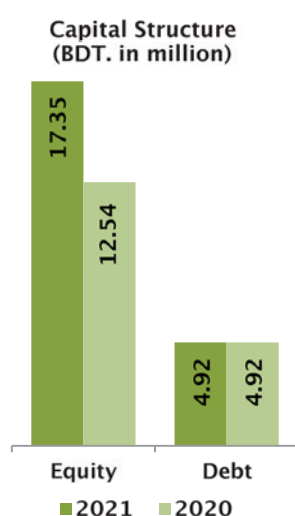
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Key Snapshot:

BDT. in million

Particulars	2021	2020
Revenue	150.71	102.60
EBIT	14.00	9.19
Net Profit	13.85	8.57
Total Assets	22.28	17.47
Total Equity	17.35	12.54
Total debt	4.92	4.92
Net Profit Margin (%)	9.2%	8.4%
CCC (Days)	42	44
ICR (X)	n/a	19.55



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SME Rating	WCRSE/WCRME	Outlook	Date of Declaration	Date of Expiration
	WCRSE 3	Stable	27 December 2022	22 December 2023

WCRSE 3 rating is equivalent to Bangladesh Bank SME rating scale of SME 3 under BRPD circular number BRPD(BIC)661/14B(P)/2014/2093

BDT. in million

Bank Name	Mode of Investment	Sanctioned Amount	Outstanding Amount	Date of Outstanding
Bank Asia Limited	OD TL	4.00 1.50	3.99 1.09	24.11.2022
	Total	5.50	5.08	

Financial Based on—unaudited financial statements up to 31 December 2021.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has re-affirmed 'WCRSE 3' (pronounced as WASO Credit Rating Small Enterprise Three) rating under the SME Rating to **Ibrahim & Younus Sheet House & Hardware** (hereinafter referred as "IYSH" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Owned business premises and storage facility
- Satisfactory banking relationship
- Good mortgage security coverage against loan
- Good business network
- Good interest coverage position
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- Low disclosure of financial statements
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise is adjudged to **above average level** of credit worthiness in relation to other small enterprises.

WCRCL also viewed the enterprise with "Stable" outlook and believes that IYSH will be able to maintain its good fundamentals in the foreseeable future.