2nd SURVEILLANCE CREDIT RATING REPORT HANIF AND SAJIB ENTERPRISE



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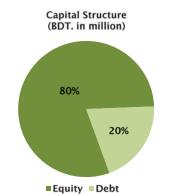
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Key Snapshot:

BDT. In Million

Particulars	2022	2021
Revenue	117.55	115.03
EBIT	7.68	7.82
Net Profit	6.53	6.04
Total Assets	72.72	68.84
Total Equity	58.13	54.61
Debt	14.59	14.23
Net Profit Margin (%)	5.6	5.2
CCC (Days)	110	108
ICR (X)	6.81	4.45
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б	WCRSE/WCRME	Outlook	Date of Declaration	Date of Expiration
SME Rating	WCRSE 3	Stable	12 June 2023	14 June 2024

WCRSE 3 rating is equivalent to Bangladesh Bank SME rating scale of SME 3 under BRPD circular number BRPD(BIC)661/14B(P)/2014/2093

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Bank Name	Mode of Investment	Sanctioned Amount	Outstanding Amount	Date of Outstanding
Uttara Bank Limited	CC (H)	12.00	11.74	11.06.2023
	BG	5.00	Nil	
	Total	17.00	11.74	-

Financial Based on-unaudited financial statements up to 31st December 2022.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has reaffirmed 'WCRSE 3' (pronounced as WASO Credit Rating Small Enterprise Three) rating under the SME Rating to Hanif and Sajib Enterprise (hereinafter referred as "HSE" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Good business network
- Satisfactory banking relationship
- Low levered capital structure
- Good interest coverage position

However, the above rating has been moderated to some extent due to some factors like:

- Lack of disclosure in the financial statements
- Tight liquidity position considering long cash conversion cycle
- Small scale in the business
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise is adjudged to above average level of credit worthiness in relation to other small enterprises.

WCRCL also viewed the enterprise with "Stable" outlook and believes that HSE will be able to maintain its good fundamentals in the foreseeable future.