

INITIAL CREDIT RATING REPORT ARAFA TRADE



Ref. no.: FR/2023/32762

Report Contents:

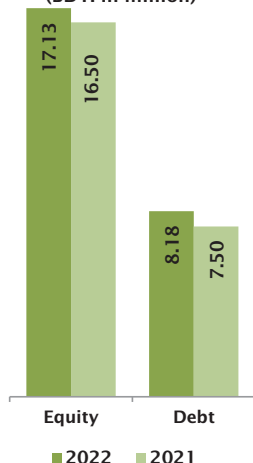
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Key Snapshot:

BDT. in million

Particulars	2022	2021
Revenue	17.25	15.00
EBIT	1.62	1.35
Net Profit	1.41	1.16
Total Assets	25.30	24.00
Total Equity	17.13	16.50
Total debt	8.18	7.50
Net Profit Margin (%)	8.2	7.8
CCC (Days)	346	378
ICR (X)	9.66	8.88

Capital Structure
(BDT. in million)



Analysts:

Md. Ashraful Islam
ashraful@wasocreditrating.com

Ummay Fatema
fatema@wasocreditrating.com

SME Rating	WCRSME	Outlook	Date of Declaration	Date of Expiration
	WCRSME3	Stable	25 July 2023	24 July 2024

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has assigned 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to **Arafa Trade** (hereinafter referred as "AT" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Satisfactory banking relationship
- Good mortgage security coverage against loan
- Good business network
- Good interest coverage position
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- Low disclosure of financial statements
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise **has above average credit quality**.

WCRCL also viewed the enterprise with "Stable" outlook and believes that AT will be able to maintain its good fundamentals in the foreseeable future. This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.