# INITIAL CREDIT RATING REPORT A. INTERNATIONAL



Ref. no.: FR/2023/33939

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#### **Key Snapshot:**

BDT. in million

|                          | FY    | FY    |
|--------------------------|-------|-------|
| Particulars              | 2023  | 2022  |
| Revenue                  | 33.33 | 29.59 |
| EBIT                     | 6.94  | 5.89  |
| Net Profit               | 4.72  | 5.24  |
| Total Assets             | 26.31 | 16.94 |
| Total Equity             | 18.36 | 13.65 |
| Debt                     | 7.94  | 3.29  |
| Net Profit<br>Margin (%) | 14.2  | 17.7  |
| CCC (Days)               | 108   | 113   |
| ICR (X)                  | 3.35  | 11.78 |

Capital Structure (BDT. in million)



## Analysts:

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| SME<br>Rating | Rating Notch | Outlook | Date of Declaration | Date of Expiration |
|---------------|--------------|---------|---------------------|--------------------|
|               | WCRSME3      | Stable  | 03 October 2023     | 02 October 2024    |

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

### **RATING RATIONALE**

WCRCL has assigned 'WCRSME3' (pronounced as WASO Credit Rating Small and Medium Enterprise Three) rating under the SME Rating to A. International (hereinafter referred as "AI" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Satisfactory banking relationship
- Good business network
- Regular loan repayment history
- Good interest coverage position
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- Low disclosure of financial statements
- No insurance coverage
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise is adjudged to above average credit quality.

WCRCL also viewed the enterprise with "Stable" outlook and believes that AI will be able to maintain its good fundamentals in the foreseeable future.

This rating may be revised in case of any extraordinary changes in line with the sponsor's equity investment, debt obligations, management, business operations and/or changes in any macro and micro factors in the economy.