

# SURVEILLANCE CREDIT RATING REPORT ABU SAEED BROTHERS

Ref. no.: FR/2023/32181



## Report Contents:

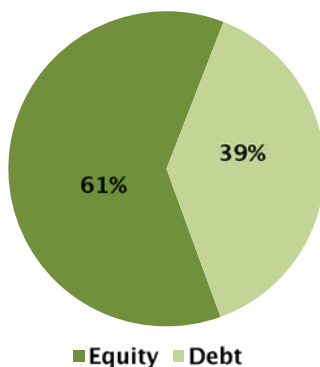
Particulars	Page
Rating Rationale	1
Business Profile	2
Proprietor's Profile	3
Management's Profile	4
Business Analysis	5
Financial Analysis	6
Banking Position Analysis	7
Risk Factors Analysis	
Rating Observations	

## Key Snapshot:

Tk. in Million

Particulars	2022	2021
Revenue	236.55	227.23
EBIT	23.50	20.48
Net Profit	22.50	19.63
Total Assets	143.89	141.35
Total Equity	90.54	86.84
Debt	53.35	54.51
Net Profit Margin (%)	9.5%	8.6%
CCC (Days)	159	167
ICR (X)	23.50	23.92

Capital Structure  
(BDT. in million)



## Analysts:

**Nazrul Islam**  
nazrul@wasocreditrating.com

**Md. Rafiul Bary**  
rafi@wasocreditrating.com

SME Rating	WCRSE/WCRME	Outlook	Date of Declaration	Date of Expiration
	WCRSME4	Stable	04 July 2023	03 July 2024

WCRSME 4 rating is equivalent to Bangladesh Bank SME rating scale of SME 4 under BRPD circular number BRPD ( BIC)661/14B(P)/2014/2093.

Tk. in Million

Bank	Facility	Limit Amount	Outstanding Amount	Outstanding Date
Uttara Bank Limited	CC (Hypo)	50.00	9.357	30.05.2023
<b>Total</b>		50.00	9.357	

**Financial Based on:** Un-Audited financial statements for 2022, 2021 and 2020.

**Methodology:** SME rating methodology published on the WCRCL website at [www.wasocreditrating.com](http://www.wasocreditrating.com)

## RATING RATIONALE

WCRCL has re-affirmed **WCRSME 4** (Pronounced WASO Credit Rating Small Enterprise Four) rating to **Abu Saeed and Brothers** (hereinafter referred to as 'ASB' or 'The enterprise') based on its financial and other relevant qualitative and quantitative information up-to the date of the enterprise.

The above rating has been assigned based on long experience of the Promoter helps to form stronger relationship with suppliers, customers and lenders, satisfactory coverage position of the concern, comfortable interest coverage position etc. However, the above factors are constrained to some extent by poor disclosure in financial statements, risk associated with procurement of products, small scales of operation, high competitive intensity of the traded products, highly levered concern, and liquidity of the firm was in stressed position due to payment nature of the customers.

The SME rating implies that the enterprise is adjudged **average level** of credit worthiness in relation to other SEs/MEs.

WCRCL also viewed the enterprise with **Stable** outlook and believes that **ASB** will be able to maintain its good fundamentals in the foreseeable future.