2nd SURVEILLANCE CREDIT RATING REPORT SHAIKH TRADERS

Ref. no.: FR/2023/31200



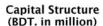
Report Contents:

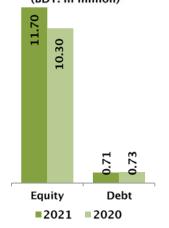
Particulars	Page	
Rating Rationale	1	
Entity Profile	2	
Business Management	2	
Business Analysis	2	
Financial Position Analysis	3	
Banking Relationship	4	
Risk Factor Analysis	4	
Rating Observation	5	

Key Snapshot:

BDT. In Million

Particulars	2021	2020
Revenue	4.56	4.25
EBIT	1.98	1.60
Net Profit	1.95	1.59
Total Assets	12.41	11.03
Total Equity	11.70	10.30
Debt	0.71	0.73
Net Profit Margin (%)	42.7%	37.3%
CCC (Days)	236	146
ICR (X)	69	112





Analysts:

Md. Akter Hossain akter@wasocreditrating.com

Md. Al Amin Jewel jewel@wasocreditrating.com

g	WCRSE/WCRME	Outlook	Date of Declaration	Date of Expiration
SME Rating	WCRSE 3	Stable	07 May 2023	06 May 2024

WCRSE 3 rating is equivalent to Bangladesh Bank SME rating scale of SME 3 under BRPD circular number BRPD(BIC)661/14B(P)/2014/2093

BDT. In million

Bank Name	Mode of	Sanctioned	Outstanding	Date of
	Investment	Amount	Amount	Outstanding
Uttara Bank Limited	CC (H)	3.50	3.86	21.05.2023

Financial Based on-Management prepared financial statements up to 31st December 2021.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has assigned 'WCRSE 3' (pronounced as WASO Credit Rating Small Enterprise Three) rating under the SME Rating to Shaikh Traders (hereinafter referred as "ST" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Satisfactory banking relationship
- Good mortgage security coverage against loan
- Good business network
- Good Profitability margin
- Low levered capital structure
- Comfortable interest coverage position
- Maintained sound business relation with supplier & buyer

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- No insurance coverage for the inventory in stock
- Lack of disclosure in the financial statements
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise is adjudged to above average level of credit worthiness in relation to other small enterprises.

WCRCL also viewed the enterprise with "Stable" outlook and believes that ST will be able to maintain its good fundamentals in the foreseeable future.