INITIAL CREDIT RATING REPORT HIRALAL SHAHA

Ref. no.: FR/2023/030650



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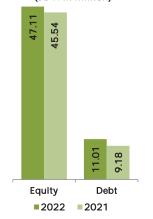
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Key Snapshot:

BDT. In million

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Particulars	2022	2021	
Revenue	91.33	86.22	
EBIT	8.55	8.02	
Net Profit	7.26	6.84	
Total Assets	58.12	54.72	
Total Equity	47.11	45.54	
Total debt	11.01	9.18	
Net Profit Margin (%)	7.9	7.9	
CCC (Days)	110	113	
ICR (X)	12.19	12.80	

Capital Structure (BDT. in million)



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D	WCRSE/WCRME	Outlook	Date of Declaration	Date of Expiration
SME Ratin	WCRSE 3	Stable	10 April 2023	09 April 2024

WCRSE 3 rating is equivalent to Bangladesh Bank SME rating scale of SME 3 under BRPD circular number BRPD(BIC)661/14B(P)/2014/2093

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has assigned 'WCRSE 3' (pronounced as WASO Credit Rating Small Enterprise Three) rating under the SME Rating to Hiralal Shaha (hereinafter referred as "HS" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Good business network
- Satisfactory banking relationship
- Low leverage capital structure
- Good interest coverage position

However, the above rating has been moderated to some extent due to some factors like:

- Low disclosure in the financial statements
- Tight liquidity position considering long cash conversion cycle
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise is adjudged to above average level of credit worthiness in relation to other small enterprises.

WCRCL also viewed the enterprise with "Stable" outlook and believes that HS will be able to maintain its good fundamentals in the foreseeable future.