# INITIAL CREDIT RATING REPORT B.S TRADE INTERNATIONAL

Ref. no.: FR/2022/026621



### **Report Contents:**

| Particulars                    | Page |
|--------------------------------|------|
| Rating Rationale               | 1    |
| Entity Profile                 | 2    |
| Business Management            | 2    |
| Market Review                  | 2    |
| Business Analysis              | 3    |
| Financial Position<br>Analysis | 3    |
| Banking Relationship           | 4    |
| Risk Factor Analysis           | 5    |
| Rating Observation             | 5    |

## **Key Snapshot:**

BDT. in million

|                          | 22     |        |
|--------------------------|--------|--------|
| Particulars              | 2021   | 2020   |
| Revenue                  | 340.15 | 352.02 |
| EBIT                     | 6.60   | 5.95   |
| Net Profit               | 6.53   | 5.87   |
| Total Assets             | 60.17  | 47.68  |
| Total Equity             | 48.88  | 45.36  |
| Total debt               | 11.29  | 2.33   |
| Net Profit<br>Margin (%) | 1.9%   | 1.7%   |
| CCC (Days)               | 52     | 43     |
|                          |        |        |

WCRSE/WCRME Outlook Date of Declaration Date of Expiration

WCRSE 3 Stable 06 November 2022 05 November 2023

WCRSE 3 rating is equivalent to Bangladesh Bank SME rating scale of SME 3 under BRPD circular number BRPD(BIC)661/14B(P)/2014/2093

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

# **RATING RATIONALE**

WCRCL has assigned 'WCRSE 3' (pronounced as WASO Credit Rating Small Enterprise Three) rating under the SME Rating to B.S Trade International (hereinafter referred as "BSTI" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Satisfactory banking relationship
- Good business network
- Low levered capital structure

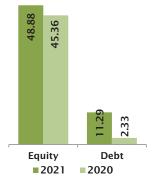
However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- No insurance coverage
- Low disclosure of financial statements
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise is adjudged to above average level of credit worthiness in relation to other small enterprises.

WCRCL also viewed the enterprise with "Stable" outlook and believes that BSTI will be able to maintain its good fundamentals in the foreseeable future.

# Capital Structure (BDT. in million)



### Analysts:

Fatema-Tuj-Jahura Jhumu jhumu@wasocreditraing.com

Monira Islam monira@wasocreditrating.com