CREDIT RATING REPORT UTPAL TRADERS



Ref. no.: FR/2022/26325

Report Contents:

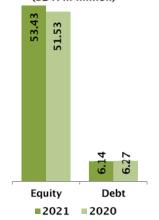
Particulars	Page
Rating Rationale	1
Entity Profile	2
Business Management	2
Market Review	2
Business Analysis	3
Financial Position Analysis	3
Banking Relationship	4
Risk Factor Analysis	5
Rating Observation	5

Key Snapshot:

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Particulars	2021	2020
Revenue	28.70	26.09
EBIT	4.91	4.37
Net Profit	4.03	3.58
Total Assets	59.57	57.81
Total Equity	53.43	51.53
Total debt	6.14	6.27
Net Profit Margin (%)	14.0%	13.7%
CCC (Days)	199	204
ICR (X)	11.46	11.22

Capital Structure (BDT. in million)



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b	WCRSE/WCRME	Outlook	Date of Declaration	Date of Expiration
SME	WCRSE 3	Stable	11 October 2022	10 October 2023

WCRSE 3 rating is equivalent to Bangladesh Bank SME rating scale of SME 3 under BRPD circular number BRPD(BIC)661/14B(P)/2014/2093

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

RATING RATIONALE

WCRCL has assigned 'WCRSE 3' (pronounced as WASO Credit Rating Small Enterprise Three) rating under the SME Rating to Utpal Traders (hereinafter referred as "UP" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Owned business premises and storage facility
- Satisfactory banking relationship
- Good business network
- Low levered capital structure
- Comfortable interest coverage position
- Maintained sound business relation with supplier & buyer

However, the above rating has been moderated to some extent due to some factors like:

- Tight liquidity position with long cash conversion cycle
- No insurance coverage for the inventory in stock
- Lack of disclosure in the financial statements
- Low management information system (MIS) and Manual accounting system

The SME rating implies that the enterprise is adjudged to above average level of credit worthiness in relation to other small enterprises.

WCRCL also viewed the enterprise with "Stable" outlook and believes that UP will be able to maintain its good fundamentals in the foreseeable future.