SURVEILLANCE CREDIT RATING REPORT GLOSSY TRADE INTERNATIONAL



Ref. no.: FR/2022/26310

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| 1 | WCRSE/WCRME | Outlook | Date of Declaration | Date of Expiration |
|---------------|-------------|---------|---------------------|--------------------|
| SME Rating | WCRSE 3 | Stable | 11 October 2022 | 10 October 2023 |

WCRSE 3 rating is equivalent to Bangladesh Bank SME rating scale of SME 3 under BRPD circular number BRPD(BIC)661/14B(P)/2014/2093

| | | | | BDT. in million |
|---------------------|-----------------------|----------------------|-----------------------|------------------------|
| Bank Name | Mode of Investment | Sanctioned Amount | Outstanding Amount | Date of Outstanding |
| | CC(H) | 4.00 | 3.35 | |
| Uttara Bank Limited | LC | 40.00 | - | 10.10.2022 |
| | PIF | (12.00) | 9.67 | |

Financial Based on-Audited financial statements up to $30^{\rm th}$ June 2021.

Methodology: SME rating methodology published on the WCRCL website at www.wasocreditrating.com

Key Snapshot:

BDT. in million

| Particulars | FY21 | FY20 |
|--------------------------|--------|--------|
| Revenue | 123.03 | 120.32 |
| EBIT | 19.47 | 18.87 |
| Net Profit | 19.10 | 18.73 |
| Total Assets | 46.78 | 44.12 |
| Total Equity | 34.36 | 31.81 |
| Total debt | 12.43 | 12.31 |
| Net Profit Margin (%) | 15.5 | 15.6 |
| CCC (Days) | 85 | 84 |
| ICR (X) | 85.37 | 4,777, |
| | | |

RATING RATIONALE

WCRCL has reaffirmed 'WCRSE 3' (pronounced as WASO Credit Rating Small Enterprise Three) rating under the SME Rating to **Glossy Trade International** (hereinafter referred as "GTI" or "The Enterprise") based on its financial and other relevant qualitative and quantitative information up-to the date of the rating issuance.

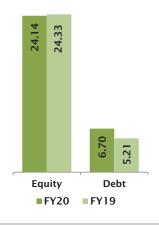
The above rating has been assigned based on the fundamentals of the enterprise which includes:

- Experienced and skilled management
- Good interest coverage position
- Satisfactory banking relationship
- Good business network
- Low levered capital structure

However, the above rating has been moderated to some extent due to some factors like:

- Low disclosure of financial statements
- Inventory holding risk
- Tight liquidity position with long cash conversion cycle
- Low management information system (MIS) and Manual accounting system

Capital Structure (BDT, in million)



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The SME rating implies that the enterprise is adjudged to above average level of credit worthiness in relation to other small enterprises.

WCRCL also viewed the enterprise with "Stable" outlook and believes that GTI will be able to maintain its good fundamentals in the foreseeable future.